



Aphria earns \$895,269 in fiscal Q1 2017

Aphria Inc (C:APH)

Shares Issued 93,650,077

Last Close 10/6/2016 \$3.32

Friday October 7 2016 - News Release - <http://www.finanznachrichten.de/nachrichten-2016-10/38795157-aphria-reports-quarterly-ebitda-of-dollar-1-million-102-quarter-over-quarter-increase-in-ebitda-72-quarter-over-quarter-increase-in-kilograms-sold-256.htm>

Mr. Vic Neufeld reports

APHRIA REPORTS QUARTERLY EBITDA OF \$1 MILLION

Aphria Inc. has released its first quarter results for the three months ended Aug. 31, 2016.

FINANCIAL HIGHLIGHTS

	Q1 2017	Q1 2016
Revenue	\$4,375,512	\$950,740
Gross profit	3,782,145	678,555
Adjusted gross profit	3,321,596	553,515
Adjusted gross margin	75.9%	58.2%
Earnings (loss) before tax	895,269	(476,825)
EBITDA	1,054,269	(369,169)
	Q1 2017	Q4 2016
Kilograms (or kilogram equivalents) sold	585.2	340.4
Cash cost to produce/gram	\$1.23	\$1.15
All-in cost of goods sold/gram	1.80	2.08
Cash and cash equivalents on hand	53,452,414	16,472,664
Working capital	56,513,651	20,626,394
Investment in capital and tangible assets	7,529,688	434,602

Business highlights

- Closed land and greenhouse acquisition with Cacciavillani and F.M. Farms Ltd. o/a CF Greenhouses;
- Closed bought-deal financing generating approximately \$32-million net;
- Received approval for sale of cannabis oil;
- Commencement of part II expansion (57,000 additional square feet of flowering space);
- Announcement of supply agreement with Medlab Clinical Ltd. (Australia);
- Acquisition of neighbouring 11 acres of land and greenhouses from DiNiro Farms Inc.;
- Continued profitability and substantial earnings before interest, taxes, depreciation and amortization growth in quarter.

Financial highlights

For the third consecutive quarter, the company reported profitability. In the last three quarters, the company reported income before tax of \$3,720, \$102,164 and \$895,269, respectively. The increased pretax profitability relates to strong sales growth in kilograms (or kilogram equivalents) in the quarter, which grew 72 per cent over the prior quarter.

The company continued to report strong EBITDA levels, growing EBITDA 102 per cent in the quarter to \$1,054,269, the first time a public licenced producer (LP) has reported more than \$1-million in EBITDA, without including the fair value increase in biological assets. The EBITDA growth reflects the strong growth in kilograms (or kilogram equivalents) in the quarter.

Revenue for the three months ended Aug. 31, 2016, was \$4,375,512, representing a 58-per-cent improvement over the prior quarter's revenue of \$2,776,316. The increase in revenue for the quarter was primarily a result of increased demand as measured by kilogram (or kilogram equivalents) sold.

Adjusted gross profit for the first quarter was \$3,321,596 with an adjusted gross margin of 75.9 per cent, generated from both retail and wholesale shipments of medical cannabis. The increase in the adjusted gross margin from the prior quarter is consistent with sales growth and the cost-efficiencies generated by the part I expansion.

Income before tax for the three months ended Aug. 31, 2016, was \$895,269 or one cent per share as opposed to a net loss before tax of \$476,825 or one cent per share in the same quarter in the previous year and an income before tax of \$102,164 or nil per share in the previous quarter. Net income for the three months ended Aug. 31, 2016, was identical to income before tax.

EBITDA for the first quarter was \$1,054,269, compared with an EBITDA loss of \$369,169 in the same period of the prior year and EBITDA of \$520,685 in the previous quarter.

"Aphria continues to deliver on all operating metrics," said Vic Neufeld, chief executive officer. "Patient onboarding, harvest yields, delivering in-demand strains, kilograms sold and low production costs have again generated stellar top-line and bottom-line results. Completion of the part II expansion remains on schedule. Part III expansion just kicked off in the last two weeks. With expected annualized yields increasing to 18,000 kg upon completion of the expansions, Aphria is strategically positioned for continued sustainable growth."

We seek Safe Harbor.

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